Design Simulator

Quotation Function (Quotation Volume)

Introduction

❤ Design Si File Pref	imulator ference Tool I	Help 🔘 Update	Download DXF	Mode setting		Dis	- 🗆 🗙
	New	Open			15	Design S	Simulator
Project I	Name			Management Number		User option	Detail
	Ville system	Pre	Q) vious models	Rooms Muth System	Autii System	Single syst	
Price qu	Price list		B alanti	Detail Daea	un Interioritation ol Design (triat)	Ť	
7	77	T	N			A	

- **Quotation function flow**
- (1) Price list (input price, etc.)
- (2) Product design

(3) Quotation, Quotation form output



Contents – Quotation Volume

1. Setting

2. Project Quotation

3. Quotation Form Creation

Contents – Quotation Volume

1. Setting

2. Project Quotation

3. Quotation Form Creation

Company information Input of Company name, address, Company Logo **U**Currency setting Input of type of tax, tax rate, discount rate Terms and conditions Overall project, refrigerant system unit **Display items selection** Piping, refrigerant display

Quotation(Company information) Design Simulator



Quotation(Currency Setting)

Design Simulator

Set the currency to be displayed on estimate



Quotation(Terms and conditions) Design Simulator

Output form setting

🔷 Qu	otation		– 🗆 X
File	Settings H	lelp	District : Europe
	Compar	ny information	Menumenter
Heade	Terms a	and conditions ial 1 Material 2 Other local purchase items Footer	Select "Terms and conditions"
	Display	nems selection	
	Quote No.	Terms and conditions	
	Povision	Items	Terms and conditions screen
	Keyisioli	Definition	Remarks
	Quote Date	Delivery location	
	Created by		Use one of the following settings for
	Project Nam	Delivery date	the Quotation format
	Project Nall	1 month	
	Client Name	Payment term	Refrigerant system unit
	Managemer	1t September/30/2017	Overall project
	Delivery loca	at Expiry date of quotation	*For dotails, refer to the project
	Payment ter	August/31/2017	Oustation
	Polivozu dot		Quotation
		Quote output form	Outdoor unit
	Expiry date	Individual refrigerant system	ut format of the Quotation result
		O Entire refrigerant systems (Eacl	n refrigerant system or all system)
			OK Cancel

Quotation(Display Items selection) Design Simulator

Quotation display items setting

🔶 Qu	otation						– 🗆 X	
File	Settings	Help				District : Europe		
	Com Curre	pany information ency settings	· · · · · · · · · · · · · · · · · · ·				Menu	
Heade	Term	s and conditions	Display items selection	[
	Display items selection Display items selection					ct "Display item	ns selection"	
5	🛛 Quote No).	ltem	Price list scree	en	-Quote screen	Show the quotation	
5	Revision		Series					
5	🖌 Quote Da	ite	Туре		Disp	ay items scree	n	
	Created by		Remarks 1					
	Project Name		Remarks 2					
	Client Na	me	Description			Whether to pr	int to Quotation f	orm
	🖊 Managen	Include t	he following in the	e Quotatio	n	Discount am	ount, Adjusted to	otal,
	Delivery I	••• Pipe, Re	efrigerant, User op	tions		Amount of th	e tax	
	2 Payment	term	Discount amount					
5						🗹 User optio	n	
			Quotation Discount amount	🗹 Adjuste	ed total	Amount of	f the tax	
						OK Ca	ncel	

Contents – Quotation Volume

1. Setting

2. Project Quotation

3. Quotation Form Creation

Quotation(Project Quotation)

	New Quotation/updated Quotation creation.					
File Settings Help	The previous Quotation is deleted.					
New Preview						
Header Individual refrigerant system Material 1 Material 2 Other local purchase items Footer	Header					
Series Model Type Remarks 1 Remarks 2 D	escription Qty P					
	Individual Refrigerant system					
	Materials 1					
	Materials 2					
	Other local purchase items					
	Footer					
L	Select "Preview"					
Sum total / Total 0 Discount amount	Check the contents and output estimete					
Total amount 0						

Quotation(Header)

Quotation			- 🗆 ×
e Settings Help			District : Europe
New	Preview		Menu
ader Material 1 Material 2 C	Other local purchase items Foote	r	Select "Header"
🗹 Quote No.	1		Enter the contents
Revision	1		to be output to
			Header.
✓ Quote Date	2017/09/26		
Created by	Employee A	~	File Preference Tool Help © Update Download DNF Mode setting District:Europe Design Simulator
Project Name	Project A		Project Name User option Detail
Client Name	client B	—— Ente	er at the Project Details screen.
Management Number	10		Project Name Project A Management Number 10 Client Name Building Hotel
Delivery location	(request)		Price guide Address
Payment term	September/30/2017		Customer Installer Install
Delivery date	1 month		Note
Expiry date of quotation	August/31/2017		Your name Your company Your mail address
Display the	checked item	<mark>s on estima</mark>	ate.

Quotation(Individual Refrigerant system) *Design Simulator*

	File Settings Help	Sel	ect "Inc	lividual	refrige	rant sy	stem"
	New Preview	Dis	count rate		Menu		
	Header odividual refrigerant system Material 1 Material 2 Other local purchase items Footer	Ch and	eck and d Disco	l set Ur unt am	nit Price ount of	, Disco each u	unt rate, nit
	V2 Otdr1 S V2 Otdr2 V2 Otdr3 V2 Otdr3		Unit price	Qty	Discount rate (%)	Discount amount	Price
	V2 ABYA24GATH Ceiling		6,000 5,000	1	15.00 15.00	0	5,100
	V2 ARXD04GALH Slim duct(Drain	_	4,000	1	15.00	0	3,400
	Select refrigerant system to be displayed		3,000	1	15.00	0	2,550
	ociect reingerant system to be displayed		3,500	7	15.00	300	20,525
	V2 UTY-RNRY Wired RC(Touch)		200	10	0.00	0	2,000
	V2 UTP-BX090A Separation tube		150	5	0.00	0	750
	V2 UTP-BX180A Separation tube		150	4	0.00	0	600
	V2 UTG-UFYC-W Cassette Grille		90	8	0.00	0	720
	V2 UTZ-KXGC Insulation kit for		30	2	0.00	0	60
	to itom input and aditing		90	10	0.00	0	900
Ja	ita item input and editing		30	1	0.00	0	30
R nf D	emarks1, 2 : Set user arbitrary complementary formation escription : Set the unit description	y	Data it • Disco rate	em inpo ount rate	ut and e e : So	editing et the d	liscount
٠U	nit Price : Set the price for each unit		• Disco	unt am	ount: S	et the c	liscount
	Sum total / Total € 166,540 Discount amount € 200 Adjusted total € 166,340 ●]	amoun	it			
	Amount of the tax € 13,307 Total amount € 179,647	t					

Quotation(Material 1)

÷	Quota	ition						– 🗆 X]
Fi	e S	ettings Help					District :	Europe	
		Nour	Droviou				accupt rate	Manu	1
		New	Freview					Menu	
He	ader	Individual refrigera		Select "Material1	"				
s	eries	Model	Туре	Remarks 1	Remarks 2	Description	Qty	Price	
	V2	AJY144GALH	Outdoor unit / V					2 10,200	
	V2	AJY144LALBH	Outdoor unit / V						
	V2	ABYA24GATH	Ceiling				Cheo	ck the deficiency	and
	V2	ARXD04GALH	Slim duct(Drain				exce	ess for Qty and Pr	ice
	V2	AUXB09GALH	Compact cassette					10,200	
	V2	AUXB14GALH	Compact cassette					28 82,500	
	V2	UTY-RNRY	Wired RC(Touch)					40 8,000	
	V2	UTP-AX054A	Separation tube					6 900	
	V2	UTP-AX090A	Separation tube					4 600	
	V2	UTP-AX180A	Separation tube					8 2,000	
	V2	UTP-BX090A	Separation tube		Disalary all y				
	V2	UTP-BX180A	Separation tube		Display all r	nodels divided into each	n retriger	ant system	
	V2	UTG-UFYC-W	Cassette Grille						
	V2	UTY-TERX	External switch		*When the	e Quotation format is	"Overa	Il project,"	
	V2	UTZ-KXGC	Insulation kit for		enter or e	dit the data items in t	his scre	en.	
	V2	UTP-RX01AH	RB unit						
	V2	A111	Used option		*When the	Quotation format is	"Refrig	erant	
	V2	A112	Used option		when the		, itemig		
	V2	A113	Used option		system ur	nt," the data is just di	splayed	1.	
S A T	um tot djuste mount otal am	al / Total d total c of the tax nount	€ 166,540 € 166,340 € 13,307 € 179,647		Discount amount fax rate Discount	€ 200 Sul 8.00 (%) from total amount	o total	€ 163,890	

...:

💊 Quota	ation									>	<
File S	Settings Help							Distric	t : Europe		
New Menu Preview Menu Preview											
	Select "Material2"										
Header	Individual refrigera	ant system Material	Material 2 Otr	ner local purchase it	ems Footer						
Series	Model	Туре	Remarks 1	Remarks 2	Description	Unit price	Qty	Discount rate (%)	e Discount amount	ce	
	6.35	mm			270.0	250	1	0	.00	0 2	50
	9.52	mm			160.0	150	1	0	.00	0 1	50
	12.70	mm			44U.U 60.0	200	1	U	.00	0 2	00
	10.08	mm			90.0	100	1	0	.00	50 21	50
	22.00	mm			50.0	400	1	0	00	0	50
	28.58	mm			80.0	300	1	0	.00	0 3	00
	R410A	Refrigerant			45.89	1,500	1	10	.00	0 1,3	50
F V D	or pipi alues e escript	ng and r entered a tion iten	efriger at Mode n. The U	ant, the el selec Jnit pric	total value for the tion is entered in and QTY can be	the	Set Un and Di and Re	it Pric scoun efriger	e, Disc It amou ant	ount rat nt of Pi	e, pe
entered and edited. For central controllers, the QTY cannot be changed. Change this at the Model Selection screen.											
 Sum tof Adjuste Amount Total and 	tal / Total d total t of the tax nount	€ 166,540 € 166,340 € 13,307 € 179,647	Disc	ount amount	e 200 F from total amoun	it	Si	ub total		€ 2,650	<u>></u>

Quotation(Local purchase items) Design Simulator

										•	
e Settin	gs Help	Previe				Discount rate	Select "Other local purchase items"				
der India	idual refriger	ant system Mater	ial 1 Material 1 Ott	er local purchase items	Forte	Discount late	. Mend				
ries	Model	Type	Remarks 1	Remarks 2	Description	Unit price	Select	"Add	a row"		
					Casadan	0	1	0.00	0		
ſ	👻 Quota	tion				0	1	0.00			
	File S	ettings Help					Enter of	or edit	the data	a items	;
		New	Previe	W			Discount rate		Menu		
	Header 1	Individual refriger	ant system Mater	ial 1 Material 2 Ot	her local purchase items	Footer					
	Series	Model	Туре	Remarks 1	Remarks 2	Description	Unit price	Qty	Discount rate	Discount	Price
		Handling fees VR-II VR-II Heat recovery				I Heat recovery	150		1 10.00	0	135
					•						
			Enter	or edit t	the data	items					
		L									
_											
total /											
unt of t amour											
_											
							A	dd an	item	Delet	te an it
	Sum tota	al / Total	€ 41 57	3 Disc	count amount	€ 0		<mark>dd an</mark>	item	Delet	t <mark>e an it</mark>
	Sum tota Adjuste	al / Total d total	€ 41,573 € 41,573	3 Disc	count amount	€0	Α	<mark>dd an</mark>	item		t <mark>e an it</mark>

Quotation(Footer)

Vuotation	- 🗆 X
File Settings Help Footer display	District : Europe
New Preview	Menu Menu
Header Individual refrigerant system Material 1 Material 2 Other local purchase item. Footer	Select "Footer"
This section the users can add notes onto the Quatation.	
	Enter the contents to
	be output to Footer
•	
Fator on a little contacts to be stated in the Oustation for	
Enter or edit the contents to be stated in the Quotation foo	ter

Contents – Quotation Volume

1. Setting

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3. Quotation Form Creation

Quotation(Output)



Quotation(Output)



Quotation(Output)

erms and conditions Reference Refere	ptView_Form Report Kind Entire refrige	rant systems	Individual refrige	arant system	🖸 🔃 🗐 👘 🗍 🛧 Pi	Tota refri	l amoi gerant not be	unt for each system selected
1 month	Total	amou	nt of	<u>all</u>		Jam		
	TOLAT	amou		all	Queto No.			
Payment term	nofr:				Quote No.			
September/30/2017	retrig	erant	Syste	ems	1 10 1 m			
xpiry date of quotation					n			
August/31/2017	IS dis	blave	d		Fujitsu General			
		1			213-8502 1116, Su	enaga, Takatsu-ku, K	awasaki	
uote output form	Delivery date	1 month			Telephone			
O Individual refrigerant system	Expiry date of q	uotation August/3	1/201/		Fax	044-001-1111		
					Quote Date	2017/10/10		
Entire refricerant systems	Model	Tuma	Remarks 1	Remarke 2	Quoted by	Employee A	Price	
	AJY144GALH	Outdoor unit /	Noniarko 1	Noniario 2	Description	2	10.200	
		VR-II Heat						
		saving						
		combination						
	AJY144LALBH	Outdoor unit / V-				2	11,050	
		space saving						
		combination						
Select Entire	ABYA24GATH	Ceiling				4	17,000	
	ARXD04GALH	pumpinternal)				4	13,600	
ofrigerant system	AUXB09GALH	Compad				4	10,200	
enigerani system		cassette						
	AUXB14GALH	Compad				28	83,300	
	UTY-RNRY	Wired				40	8.000	
		RC(Touch)						
	UTP-AX054A	Separation tube				6	900	
	UTP-AX090A	Separation tube				4	600	
	UTP-RX180A	Separation tube				8	2,000	
	UTP-BX180A	Separation tube				8	1,200	
	UTG-UFYC-W	Cassette Grille				32	2,880	
	UTP-RX01AH	RB unit				20	1,800	
	6.35	mm			270.0	1	0	
	9.52	mm			160.0	1	0	
	12.70	inini Inini			440.0	1	0	
	19.05	mm			90.0	1	0	10 m
	22.22	mm			50.0	- 1	0	
	28.58	mm			80.0	1	0	
	R410A	Refrigerant			45.89	1	0	
					Sum total / Total (€)		164,230	
					Adjusted total (€)		164 120	
-					· ····································		11144 1.313	
					and a contract of the state		, a li la a	

Design Simulator

Funkcja kalkulacji (przebieg kalkulacji)

Wprowadzenie

♥ Design Simulator File Preference Tool Help ⁽¹⁾ Upda	te Download DXF Mode setting	- 🗆 🗙 District : Europe
New Ope		Design Simulator
Project Name	Management Number	User option Detail
VIE system	Previous models	Aufit System Single system
Price quote	Detail Design	ign (tria)
1117	New	

Przebieg kalkulacji

(1) Cennik (wprowadzenie cen itp.)

(2) Projekt systemu

(3) Eksport wyników wyceny



Spis treści – przebieg kalkulacji

1. Ustawienia

2. Wycena doboru

3. Tworzenie arkusza wyceny

Kalkulacja (ustawienia)

Spis treści – przebieg kalkulacji

1. Ustawienia

2. Wycena doboru

3. Tworzenie arkusza wyceny

□Informacje o firmie

Wprowadź nazwę firmy, adres, logo

Ustawienia waluty

Wprowadź typ podatku, stawkę podatku, stawkę rabatu

□Warunki i zasady

Ogólny dobór, układ chłodniczy

Uwbór wyświetlanych elementów

Orurowanie, czynnik chłodniczy

Kalkulacja (informacje o firmie)

Design Simulator

Wprowadź informacje o firmie wyświetlane na ekranie kalkulacji

V Quotation					- <u> </u>		
File Settings Help Company information	w		Dist	Wybier	z "Inform	acje o firmie	; "
Heade Terms company inform	nation						
Company name Company name Fujitsu Gene Zip code Zip code Zip 213_8502	e eral	_	show the	Ekran i	nformacji	o firmie	
Created by Created by Client Narr	ga, Takatsu-ku, Kav	wasaki		JJIISU		* Obraz zostanie zmi z zachowaniem wspo proporcji.	niejszony ółczynnika
✓ Managemi ✓ Delivery to				Naciś	nij "Impo	ortuj grafikę'	,
Payment Contact perso Delivery di Expiry dat 2	n selection Employee A Employee B	Contact person Informacje o firmie		Organize New folder Organize New folder Downloads Recent Places Libraries Documents Music	Otwiera wyboru	okno dialog pliku z logo	owe
3 4 5 	Employee C	telefonów, fax itp.)	lery	Pictures Videos Computer Local Disk (C:) Shared Folders ()	10		
Nazwi	sko pracow	<mark>/nika, itp.</mark>		File name	⊭ LOGO.bmp	Logo File(",png,",bmp,",jpeg,",j Open Cancel	

Kalkulacja (ustawienia waluty)

Design Simulator

Ustawienia waluty stosowanej na ekranie kalkulacji



Kalkulacja (warunki i zasady)

Ustawienia zakresu eksportu danych

♦ Quotation		– 🗆 X
File Settings He	lp	District : Europe
Company	information	Menu Menu
Terms an	d conditions	Wybierz Zasady i warunki"
Display to	al 1 Material 2 Other local purchase items Footer	
	Terms and conditions	
Quote No.	Items	Ekran ustawień zasad i warunków
Revision	nems	Pemarke
Ousta Data	Delivery location	Remarks
	(request)	
Created by		Wybierz jedno z ustawień zakresu
Project Name	Delivery date	kalkulacii:
	1 month	
Client Name	Payment term	Indywidualny układ chłodniczy
🗹 Management	September/30/2017	Calu avatam
✓ Delivery locat	Expiry date of quotation	*Odnieś się do projektu systemu
Payment term	August/31/2017	
✓ Delivery date	Quote output form	Outdoor unit
Expiry date of	Individual refrigerant system	met ekonortu vyvniku kelkuleeji
		nat eksportu wyniku kaikulacji
	Entire refrigerant systems (INC)	ywidualny układ chłodniczy lub
	wsz	zystkie układy)
		OK Cancel

Kalkulacja (wyświetlane elementy) Design Simulator

Ustawienia elementów wyświetlanych na formularzu kalkulacji

Quotation				– 🗆 X		
File Settings Help Company information Currency settings	w		District : Europe	Menu		
Display items selection	Display items selection	Wybierz "Wybć	or wyświetlanyc	h elementów"		
✓ Quote No.	Display item selection Item	Price list screen	Quote screen	Show the quotation		
Revision	Series		Ekran eleme	ntów widoku		
✓ Quote Date	Туре					
Created by	Remarks 1					
Project Name	Remarks 2					
Client Name	Description		Informacje uw:	zględnione na w	ydruku:	
 Informacje zav ✓ orurowanie, o 	varte w kalkulacji: zynnik, opcje uży	rtkownika	 wartość rabatu, kwota łączna poprawiona, wartość podatku 			
Payment term	Discount amount					
 Delivery date Expiry date of quotation 	Peripheral items included in Pipe	the quotation Refrigerant	🗹 User option			
Quotation Quotation Image: Comparison of the second seco		✓ Adjusted total	Amount of	the tax		
			OK Car	icel		

Spis treści – przebieg kalkulacji

1. Ustawienia

2. Wycena doboru

3. Tworzenie arkusza wyceny

Kalkulacja (projekt)

♦ Quotation	Tworzenie nowej/edycja kalkulacji.			
File Settings Help	Poprzednia kalkulacja zostanie usunięta.			
New Preview				
Header Individual refrigerant system Material 1 Material 2 Other local purchase items Footer	Nagłówek			
Series Model Type Remarks 1 Remarks 2 De	escription Qty P			
	Indywidualny układ chłodniczy			
	Urządzenia 1			
	Urządzenia 2			
	Inne elementy do nabycia we własnym zakresie			
	Stopka			
	Wybierz "Podgląd"			
Sum total / Total 0 Discount amount	Sprawdź zawartość i wyeksportuj			
Adjusted total 0	kalkulację			
Total amount 0				

Kalkulacja (nagłówek)

🖗 Qu	otation							- 🗆 X]
File	Settings He	elp					District : Europe		
	New	Prev	iew					Menu	
Header	Material 1 M	Material 2 Other loca	al purchase items	S Footer				"Nagłówek"	,
							Logo printed image		
	Quote No.		1				Wpisz d	ane widoczn	e
	Revision		1				w nagłó	wku kalkulao	:ji
	Quote Date		2017/09/26		- Decian Sim	deter		- n x	
	Created by		Employee A	~	File Prefe	tew	le setting	District: Europe Design Simulator	
	Project Name	e	Project A		Dane wpr	owadzone na e	ekranie szcz	zegółów	
	Client Name		client B	•	projektu.				
	Management	t Number	10			Project Name Project A Management Number 10	Client Name client B	Building Hotel	*
	Delivery loca	ition	(request)		Price quot	e Address Fax	x 0.984		
	Payment terr	m	September/30/	2017		Customer Consultant Date of installation	Installer Construct Commissioning s	tart	
	Delivery date	•	1 month			Note			
	Expiry date o	of quotation	August/31/201	7	1	Your name Your company Your mail address			
	72702		omonty	noiawia					
	arkus	zu kalkul	acji	pojawią s				Cancel	
			•						

Kalkulacja (indywidualny układ chł.)

Quotation	Wybierz Indywidualny układ chłodniczy"			
File Settings Help				
New Preview	Discount rate Menuneration			
Header adividual refrigerant system Material 1 Material 2 Other local purchase items Footer	Sprawdź i ustaw cenę jednostkową, stawkę rabatu oraz wartość rabatu dla każdego urządzenia.			
V2 Otdr3 Remarks 1 Remarks 2 Description	(%) amount			
V2 ABYA24GATH Ceiling	5,000 I I5,00 U 4,250			
	3,000 1 1500 0 3,400			
wybierz wyswietiany układ chłodniczy.	3500 7 1500 300 20525			
V2 UTY-RNRY Wired RC(Touch)	200 10 0.00 0 2.000			
V2 UTP-BX090A Separation tube	150 5 0.00 0 750			
V2 UTP-BX180A Separation tube	150 4 0.00 0 600			
Wprowadzanie i edycja danych •Uwagi 1, 2 : Dodatkowe informacje	90 8 0.00 0 720 30 2 0.00 0 60 90 10 0.00 0 900 30 1 0.00 0 30			
wprowadzane przez użytkownika [.] Opis: Opis urządzenia	Wprowadzanie i edycja danych •Stawka rabatu: Wpisz stawke w %			
Cena jednostkowa : Wpisanie ceny każdej ednostki	•Wartość rabatu: Wpisz wartość			
Sum total / Total € 166,540 Discount amount € 200 Adjusted total € 166,340 • • 200 Amount of the tax € 13,307 • • • Całkowita wartość rabatu Total amount € 179,647 •	Sub total € 40,945			
Kalkulacja (Urządzenia 1)

💊 Quot	ation									_		Х	
File S	Settings Help							District : Euro	ope				
	Nou	Provious					Discount	rata			Monu		
	New	Freview					Discount	Tale			menu		
Header	Individual refrigera	nt syster Material 1	Material 2 Oth	her local purchase it	ems Footer			Wybi	ierz,	,Urz	ądze	enia	1"
Series	Model	Туре	Remarks 1	Remarks 2	Descri	ption		Qty	Price	e			
V2	AJY144GALH	Outdoor unit / V						2		10,200		-	
V2	AJY144LALBH	Outdoor unit / V					0			•			
V2	ABYA24GATH	Ceiling					Spra		raki	I na	amia	ar p	oa
V2	ARXD04GALH	Slim duct(Drain					wzg	ledem	iloś	ci i c	eny		
V2	AUXB09GALH	Compact cassette						<u> </u>		10,200	<u> </u>	_	
V2	AUXB14GALH	Compact cassette						28		82,500			
V2	UTY-RNRY	Wired RC(Touch)						40		8,000			
V2	UTP-AX054A	Separation tube						6		900			
V2	UTP-AX090A	Separation tube						4		600			
V2	UTP-AX180A	Separation tube						8		2,000			
V2	UTP-BX090A	Separation tube			kia madala -	nodziała			chłod				
V2	UTP-BX180A	Separation tube	vvyswie	elia wszysi	.kie modele 2	pouziaie	em na	иклацу	cmoo	anicze	e.		
V2	UTG-UFYC-W	Cassette Grille					•						
V2	UTY-TERX	External switch	Jezei	i tormate	m kaikulac	ji są "vv	szyst		r. cnł	. ,			
V2	UTZ-KXGC	Insulation kit for	wprow	vadź lub e	edvtui dane	e na tvm	ekra	nie.					
V2	UTP-RX01AH	RB unit				,							
V2	A111	Used option	*.leżel	i formate	m kalkulac	ii iest I	ndvw	idualn	v uk	t ch	, "		
V2	A112	Used option	00201				í á si a si	41	y an		••••		
V2	A113	Used option	na tyn	1 ekranie	dane będą	τγικό w	yswie	etiane.					
							Cubactor			C 400 0			
Sum to	tal / Total	€ 166,540	Disc	ount amount	€	200	Sub total			€ 163,8	90		
Adjuste	ed total	€ 166,340											
Amoun	t of the tax	€ 13,307	Tax	rate	8.00 (%)								
Total an	nount	€ 179,647	F	Rabat od	łącznej wa	rtości							
												:	

💊 Quota	ation									_]
File S	Settings Help							District : Eu	Irope			
	New	Preview			Dise	count rate		Menu				
			Material 9	· · · · · · · · · ·				Wybier	z "Ur	ząd	zenia	2"
Header	Individual retrigera	ant system Material		ier local purchase item	is Footer					-		
Series	Model	Туре	Remarks 1	Remarks 2	Description	Unit price	Qty	Discount rate (%)	Discount amount		;e	
	6.35	mm		27	0.0	250	1	0.00		0	250	
	9.52	mm		16	0.0	150	1	0.00		0	150	
	12.70	mm		44	0.0	200	1	0.00		0	200	
	15.88	mm		60	.0	100	1	0.00		0	100	
	19.05	mm		90	.0	400	1	0.00		50	250	
	22.22	mm		50	.0	50	1	0.00		0	50	
	28.58	mm		80	.0	300	1	0.00		0	300	
	R4TUA	Refrigerant		45	.89	1,500	1	10.00			1,350	
W S U E	W przypadku orurowania i czynnika chłodniczego, suma wartości wprowadzonych w trakcie doboru urządzeń wyświetlana jest w kolumnie Opis.Podaj cenę jednostkową, stawkę rabatu i wartość rabatu dla orurowania i czynnika chłodniczego.											itu
D il	la stere ości. N	ownikóv ależy to	v centra zmieni	alnych n ć na ekr	ie można edytowa anie doboru.	ać					>	
Sum tot Adjuste Amount Total am	al / Total d total t of the tax nount	€ 166,540 € 166,340 € 13,307 € 179,647	Disc	ount amount	€ 200 łącznej wartości		S	ub total		€ 2,650		

Kalkulacja (elementy własne)

Quotation Setting	gs Help ew	Previe			Wybierz "Inne elementy do nabycia we własnym zakresie"									
der Indivi	idual refrigera	nt system Mater	ial 1 Material 2 Oth	er local purchase iten	ns Foote				W	, bierz	"Doda	i wiers	SZ"	
ies.	Model	Туре	Remarks 1	Remarks 2	Descri	ption	Unit price 0	Qty		0	0			
		ion ttings Help New	Previe	w			0	Disc		orowa	dź lub Menu	e <mark>dytuj</mark>	dane	
	Header I	idividual refriger	ant system Materi	al 1 Material 2 C	ther local purchase i	items Footer								
	Series	Model landling fees	Type VR-II	Remarks 1	Remarks 2	VR-II Heat recov	Description /ery		Unit price	Qty 1	Discount rate (%) 10.00	Discount amount	Price	135
total (sied to iunt of i lamour			Wprov	vadź lu	<mark>b edytı</mark>	<mark>ıj dane</mark>	•		Dodai	elem	enty	Usu	ní ele	men
	Sum tota Adjusted Total amo	l / Total total punt	€ 41,573 € 41,573 € 41,573	Die	scount amount	€	0		·		Sub total		€135 Delete a row	

Kalkulacja (stopka)

File Settings Help. Destrict: Europe New Preview Metrial 1 Metrial 2 Other local purchase item Forter This section the users can add notes onto the Quatelion. Wprowadź dane widoczne w stopce Wprowadź lub edytuj zawartość widoczną w stopce kalkulacji	Contraction of the second s	
Now Preview Header Individual retrigerant system Material 1 Material 2 Other local purchase item Footer Wybierz "Stopka" Wprowadź dane widoczne w stopce Wprowadź lub edytuj zawartość widoczną w stopce kalkulacji	File Settings Help District: Europe	_
Header Individual retrigerant system Material 1 Material 2 Other local purchase item Forter This section the users can add notes onto the Quatation. Wprowadź dane widoczne w stopce Wprowadź lub edytuj zawartość widoczną w stopce kalkulacji	New Preview Men	-
	Header Individual refrigerant system Material 1 Material 2 Other local purchase item Footer This section the users can add notes onto the Quatation. Wprowadź dane widoczne w stopce Wprowadź lub edytuj zawartość widoczną w stopce kalkulacji	

Kalkulacja (tworzenie arkusza wyceny) Design Simulator

Spis treści – przebieg kalkulacji

1. Ustawienia

2. Wycena doboru

3. Tworzenie arkusza wyceny

Kalkulacja (eksport)



Kalkulacja (eksport)

Design Simulator



Kalkulacja (eksport)

Design Simulator

Terms and conditions Terms Delivery location Trequest)	Entire refrige	rant systems	Individual refrige	erant system 1/2		Nie ™ łącz	można wy nej wartoś	brać sci dla		
Delivery date 1 month Payment term September/30/2017	Wyświetlana jest łączna wartość dla				Quote No.	pos: ukła	poszczególnych układów chłodniczyc			
Expiry date of quotation August/31/2017 Quote output form	wszy	stkich	ukła	dów	n Fujitsu General 213-8502 1116, Si	uenaga, Takatsu-ku, H	(awasaki			
O Individual refrigerant system	CINOU	iniczy	CII		Telephone Fax Quote Date	044-861-1111 2017/10/10				
Entire refrigerant systems					Quoted by	Employee A				
	Model AJY144GALH	Type Outdoor unit / VR-II Heat Recovery space saving combination	Remarks 1	Remarks 2	Description	Qty 2	Price 10,200			
	AJY144LALBH	Outdoor unit / V- III Heat pump space saving combination				2	11,050			
Jeżeli wybrano	ABYA24GATH ARXD04GALH	Ceiling Slim duct(Drain pump internal)				4 4	17,000 13,600			
"Wszystkie układy	AUXE09GALH	Compact cassette				4	10.200			
chłodnicze"	AUXB14GALH	Compact cassette				28	83,300			
	UT-RINKT	RC(Touch)				40	8,000			
	UTP-AX054A	Separation tube				6	900			
	UTP-AX090A	Separation tube				4	600			
	UTP-AX180A	Separation tube				8	2,000			
	UTP-BX090A	Separation tube				10	1,500			
	UTG-UEVC-W	Cassette Grille				32	2,880			
	UTP-RX01AH	RB unit				20	1,800			
	6.35	mm			270.0	1	0			
	9.52	mm			160.0	1	0			
	12.70	mm			440.0	1	0			
	15.88	mm			60.0	1	0			
	19.05	mm			50.0	1	0			
	28.58	mm			80.0	1	0			
	R410A	Refrigerant			45.89	1	0			
					Sum total / Total (€) Discount amount (€)		164,230 100			
	Note				Total amount (€)		164,130			

Tasarım Simülatör

Teklif fonksiyonu (Teklif Hacmi)

GİRİŞ



Fiyatlandırma fonksiyon akış

(1) Fiyat listesi (giriş fiyat, vb.)

(2) Ürün Tasarım

(3) Fiyatlandırma, Fiyatlandırma form çıktı



içindekiler - Fiyatlandırma hacmi

1. Ayar

2. Proje Fiyatlandırma

3. Fiyatlandırma Form Oluşturma

içindekiler - Fiyatlandırma hacim

1. Ayar

2. Proje Fiyatlandırma

3. Fiyatlandırma Form Oluşturma

□Şirket bilgisi

Şirket adı, adresi, şirket Logo girişi

Para birimi ayarı

Vergi tipi, Vergi oranı, iskonto oranı girişi

□Şartlar ve koşullar

Tüm proje, soğutucu sistem birim

Görüntüle ürün seçim

Boru, soğutucu Görüntüle

Fiyatlandırma(Şirket Bilgisi)



Fiyatlandırma (Para Birimi Ayarı) Tasarım Simülatör

Tahminde görüntülenecek para birimini ayarlayın



Fiyatlandırma (Şartlar ve koşullar) Tasarım Simülatör

Form çıkış ayarı

,

Fiyatlandırma (Ekran unsurları seçimi) Tasarım Simülatör

Fiyatlandırma ekran ayarı

Quotation				– 🗆 X	
File Settings Help			District : Europe		
Company information Currency settings	w			Menu	
Heade Terms and conditions					1
Display items selection	Display items selection	"Eki	an öğeleri " seci	n	
V Ouote No	Display item selection	.			
V Quote no.	Item	Price list screen	Quote screen	Show the quotation	
Revision	Series				
✓ Quote Date	Туре		anta aran ekranı		
Created by	Remarks 1				
Project Name	Remarks 2				
Client Name	Description		Teklif formuna	yazdırılıp	
<mark>⊠ ^{Manage} Aşağıdaki</mark>	ni Teklif'e dahil edii	า	yazdırılmayaca	ığı	
^{I Delivery} • Boru, So	ğutucu, Kullanıcı s	eçenekleri	• İskonto mikta	arı, Düzeltilmiş t	oplam,
✓ Payment term	Discount amount		Vergi miktarı		
Delivery date	Peripheral items included in th	e quotation			
Expiry date of quotation	✓ Pipe	Refrigerant	🔽 User option		
	Quotation	✓ Adjusted total	🗸 Amount of t	he tax	
			OK Can	cel	
					-

içindekiler - Fiyatlandırma hacim

1. Ayar

2. Proje Fiyatlandırma

3. Fiyatlandırma Form Oluşturma

Fiyatlandırma (Proje Teklif)

	Yeni F	iyatlandırm	a / günce	ellenen	Teklif olu	ışturma.
File Settings Help New Preview	Bir ön	ceki Fiyatla	ndırma s	silinir.	menu	
Header Individual refrigerant system Material 1 Material 2 Other local purchase items	Footer	Başlık				
Series Model Type Remarks 1 Remarks 2	Des	cription	Qty	Р		
		Bireysel Sc	oğutma m	naddesi	sistemi	
		Malzemele	r 1			
		Malzemele	r 2			
		Diğer yerel	alım ürü	in		
		AIL DIIGI				
	L	"Önizleme	" seç			
Sum total / Total 0 Discount amount		lçeriği ve t	ahmini çı	iktiyi ko	ntrol edi	n
10tal amount 0					.:	

Fiyatlandırma (Başlık)

💊 Quot	tation						- 🗆 X	
File	Settings	Help				District : Europe		
	New	Prev	view				Menu	_
Header	Material 1	Material 2 Other loc	al purchase items Footer			Başlı	k" Seç	
								_
	Quote No.		1		Lo	Üstbil	aive gönderil	ecek
	Revision		1			içeriğ	i girin.	
	Quote Dat	te	2017/09/26	🖉 🗸 Design Sim	listor		- 🗆 X	
	Created b	у	Employee A	V File Prefe	ence Tool Help 🕼 Update Download DVF Mode setting	1// 9	Design Simulator	
	Project Na	ame	Project A	Project lie Lineart Lie	ne Management	t Number	User option Defail	
	Client Nar	ne	client B	Proje Deta	ayları ekranında	girin.		-
	Managem	nent Number	10	N	Project Name Project A Management Number 10 Client	Name clent B	Building Hotel	-
	Delivery lo	ocation	(request)	Price quo	Address	1	-	-
	Payment	term	September/30/2017		Lesephone Fax Customer Consultant Date of installation	e-Mail Installer Construct Commissioning star		
	Delivery d	ate	1 month		Note			
	Expiry dat	te of quotation	August/31/2017	_ /	Your name Your company Your mail address			
	Tahi	mini öğelei	ri tahmini ol	arak göster			Cancel OK	

Fiyatlandırma (Bireysel Soğutma sistemi)

	💊 Quotation													
	File Settings Help				BIL	eysel sc	ogutuc	u sistei	mı" seç					
	New	Preview			Disco	ount rate		Menu						
	Header Edividual refrigerant system	meterial 1 Material 2 Ot	her local purchase it	ems Footer	Her bir birimin Birim Fiyatı, İskonto oranı ve İskonto tutarını kontrol edin ve									
	V2 Otdr1 S V2 Otdr2 V2 Otdr3	Remarks 1	Remarks 2	Description	aya	rlayın	- Caty	(%)	amount	1100				
	V2 Otdr4	- unit v.				6,000	1	15.00	0	5,100				
	V2 ABYA24GATH Ceiling					5,000	1	15.00	0	4,250				
	V2 ARXD04GALH Slim du	ct(Drain	_			4,000	1	15.00	0	3,400				
	Görüntülen	iecek soğut	ucu sis	temini seçin		3,000	1	15.00	U 000	2,550				
	V2 UTV-RNRV Wired R			_	3,500	10	10.00	300	20,525					
	V2 UTP-BX090A Separat	tion tube				150	5	0.00	0	750				
	V2 UTP-BX180A Separat	tion tube				150	4	0.00	0	600				
	V2 UTG-UFYC-W Casset	te Grille				90	8	0.00	0	720				
	V2 UTZ-KXGC Insulati	on kit for				30	2	0.00	0	60				
Ve	ri öğesi girişi v	ve düzenler	ne			90 30	10 1	0.00 0.00	0	900 30				
• A tar • A	çıklamalar1, 2 namlayıcı bilgi çıklama : Biri	: Kullanıcıy iler belirleyi m açıklama	rı isteğe n sını aya	ə bağlı arlayın	Veri öğesi giriş ve düzenleme ·İndirim oranı : iskonto oranını ayarlama									
·E	Birim Fiyat eac	<mark>h Her birim</mark>	in fiyatı	nı belirleyin		·İndirim tutarı: indirim Miktar ayarı								
	Sum total / Total Adjusted total Amount of the tax Total amount	€ 166,540 Disc € 166,340 € 13,307 € 179,647 TO	€ 200 P Irdan indirim]		S	ub total	€1	40,945					

Fiyatlandırma (Malzeme 1)

💊 Quota	ation						– 🗆 X							
File S	Settings Help					District : I	Europe							
	New	Preview				Discount rate	Menu							
Header	Individual refrigera	nt syster Material	Material 2	Other local purchase it	ems Footer		"Material1" seç							
Series	Model	Туре	Remarks	1 Remarks 2	Description	Qty	Price							
V2	AJY144GALH	Outdoor unit / V					2 10,200							
V2	AJY144LALBH	Outdoor unit / V												
V2	ABYA24GATH	Ceiling				Adet	ve Fiyat için							
V2	ARXD04GALH	Slim duct(Drain				eksil	klik ve fazlalığı							
V2	AUXB09GALH	Compact cassette												
V2	AUXB14GALH	Compact cassette				KONT	roi eain							
V2	UTY-RNRY	Wired RC(Touch)					40 8,000							
V2	UTP-AX054A	Separation tube												
V2	UTP-AX090A	Separation tube		Her sogutue	cu akışkan siştemine k	pölünmüş tü	im modelleri							
V2	UTP-AX180A	Separation tube		görüntülevi	örüntülevin									
V2	UTP-BX090A	Separation tube		ordinancy										
V2	UTP-BX180A	Separation tube		* Toklif form	nati "Genel proje" old	luğunda bu	ekranda veri							
V2	UTG-UFYC-W	Cassette Grille				ugunua, bu								
V2	UTY-TERX	External switch		öğelerini gi	rin veya düzenleyin.									
V2	UTZ-KXGC	Insulation kit for												
V2	UTP-RX01AH	RB unit		* Teklif forn	natı "Soğutucu akışka	n sistemi ür	nitesi" iken,							
V2	A111	Used option		veriler veni	gösterilir									
V2	A112	Used option		verner yern										
V2	A113	Used option					4 120							
Sum tor Adjuste Amoun Total an	tal / Total ed total t of the tax	€ 166,540 € 166,340 € 13,307 € 470,647	[Discount amount Tax rate	€ 200 8.00 (%)	Sub total	€ 163,890							
Total an	nount	€ 179,647		Toplam tu	ıtardan indirim									

💊 Quota	tion									_		
File S	ettings Help							Distri	ict : Europe			
	New	Preview			Disc	ount rate		Menu				
				\					"mater	val 2	2" sec	
Header	Individual refrigera	nt system Material	Material 2 Ju	ier local purchase i	tems Footer							
Series	Model	Туре	Remarks 1	Remarks 2	Description	Unit price	Qty	Discount ra (%)	te Discount amount		æ	
	6.35	mm			270.0	250	1		0.00	0	250	
	9.52	mm			160.0	150	1		0.00	0	150	
	12.70	mm			440.0	200	1		0.00	0	200	
	15.88	mm			60.0	100	1		0.00	0	100	
	19.05	mm			90.0	400	1		0.00	50	250	
	22.22	mm			50.0	50	1		0.00	0	50	
	28.58	mm			80.0	300	1		0.00	0	300	
	R410A	Refrigerant			45.89	1,500	1	1	0.00	0	1,350	1
												L
Boru ve soğutucu akışkan için, Model seçiminde girilen değerlerin toplam değeri Açıklama öğesine girilir. Birim fiyatı ve MİKTARİ girilebilir veBirim Fiyatı, İskonto ve B 										o Or Soğu Selirl	anını itucu e	ve
d N S	düzenlenebilir. Merkezi kontrolörler için, QTY değiştirilemez. Model Seçimi ekranında bunu değiştirin.											
<											>	
Sum tot Adjuste	al / Total d total	€ 166,540 € 166,340	Disc	ount amount	€ 200		S	ub total		€ 2,650		
Amount Total an	of the tax	€ 13,307 € 179,647	Т	oplam t	utardan indirim							
				-								1

Fiyatlandırma (Yerel alım öğe)

Quotation														
File Settin	igs Help		-				_	"Dič	jer y	erel	satın al	ma öğe	leri" S	Seç
N	lew	Previe				Dis	count rate	Nie Nie	aun 1					-
leader Indiv	ridual refrigera	nt system Materi	ial 1 Material 2 Othe	er local purchase items	Foote	-	1	"Bir	sat	r ekl	e" vi se	cin		
Series	Model	Туре	Remarks 1	Remarks 2	Descrip	tion	Unit price	4	()	anteant		3		
			-	1			0	1	0.00					
	Vuotat	ion Heln						Vori	öăe	lorin		ova dü	zonlov	vin
		New	Preview	N				Discount rate	Uge •		Menu	eya uu	zemey	
	Header I	odividual refriger.	ant system Materia	al 1 Material 2 Ott	ner local purchase it	tems Footer								
	Series	Model		Remarks 1	Remarks 2		escription	Unit p	rice	Qtv	Discount rate	Discount	Price	
		Handling fees	VR-I			- VR-II Heat recove	ry		150		1 10.00	amount	135	
	•													
		_												
			Veri öğelerini girin veya düzenleyir											
		L												
Sum total / ¹ Adjusted to														
Amount of 1 Total amour														
									.			Öže		
									Bir	oge	екіе	Uge	siime	
	Sum tota	l / Total	€ 41,573	Disc	ount amount	€	0				Sub total	•	135	
	Totals	riotar	€ 41,5/3							ſ	Add a row		elete a row	
	Total am	Junt	€ 41,573											

Fiyatlandırma (Alt)

v Quotation	- 🗆 X
File Settings Help Alt Bilg	District : Europe
New Preview Görüntül	e Menuarran
Header Individual refrigerant system Material 1 Material 2 Other local purchase item. Footer	— "Altbilgi" seç
This section the users can add notes onto the Quatation.	
	Altbilgiye gönderilecek
	1
•	
Teklif althilgisinde belirtilecek icerikleri girin veva düzen	lovin
Tekin altbilgisinde bein thecek içerikleri girin veya düzen	

Fiyatlandırma (Teklif Formu Oluşturma) Tasarım Simülatör

içindekiler - Fiyatlandırma hacim

1. Ayar

2. Proje Fiyatlandırma

3. Fiyatlandırma Form Oluşturma

Fiyatlandırma (Çıkış)



Fiyatlandırma (Çıkış)



Fiyatlandırma (Çıkış)

tems belivery location belivery date	Entire refrigerant systems Individual refrige	rant system 1/2 ① 1 後 彦 春 F	– Her I ≊⁵ siste seçil	oir soğı emi için emez	ıtucu akışkan toplam miktar
1 month Payment term September/30/2017 xpiry date of quotation August/31/2017	Tüm soğutucu a sistemlerinin top miktarı görüntül	kışkan olam enir	enaga, Takatsu-ku, Ka	iwasaki	
Duote output form	Delivery date 1 month Expiry date of quotation August/31/2017	Telephone	044-861-1111		
Individual refrigerant system		Fax Quote Date	2017/10/10		
Entire refrigerant systems	Madel To Democra d	Quoted by	Employee A	Deine	
	AJY144GALH Outdoor unit/ VR-il Heat Recovery space saving combination	mendina z Description	2	10.200	
	AJY144LALBH Outdoor unit /V- III Heat pump space saving combination		2	11,050	
Rütün soğutucu	ABYA24GATH Ceiling		4	17,000	
Butun sogutucu	ARXD04GALH Slim duct(Drain pump internal)		4	13.600	
sistemini seçin	AUXB09GALH Compact cassette		4	10,200	
_	AUXB14GALH Compact cassette		28	83,300	
	UTY-RNRY Wired RC(Touch)		40	8,000	
	UTP-AX054A Separation tube		6	900	
	UTP-AX090A Separation tube		4	600	
	UTP-AX180A Separation tube		8	2,000	
	UTP-BX090A Separation tube		10	1,500	
	UTP-BX180A Separation tube		8	1,200	
	UTG-UFYC-W Cassette Grille		32	2,880	
	UTP-RX01AH RB unit		20	1,800	
	6.35 mm	270.0	1	0	
	9.52 mm	160.0	1	0	
	12.70 mm	440.0	1	0	
	15.88 mm	60.0	1	0	
	19.05 mm	90.0	1	0	
	22.22 mm	50.0	1	0	
	28.58 mm	80.0	1	0	
	R410A Refrigerant	45.89	1	0	
		Sum total / Total (€) Discount amount (€) Adjusted total (€)		164,230 100 164,130	

Simulator dizajna Funkcija Proračuna (Obim proračuna)



Uvod

♥ Desig File	an Simulator Preference T	ool Help	O Update	Download DXF	Mode setting		D	– 🗆 🗡
	New		Open			1	Design	Simulator
Proje	ect Name				Management Number		User option	Detail
Mod	Ville sys	tem	Pre	O Vious models	E Roma Muth System	Auffi System	Single sys	tem
Price	e quote	L)		B tation	Detail Desi	on of Design (trial)	1	
1			Ŧ	N.			A	

Funkcija proračuna

(1) Cenovnik(Ulazna cena, etc.)

(2) Model uređaja

(3) Proračun, Rezultat proračuna

Proračun

Design Simulator





Sadržaj – Obim Proračuna

1. Podešavanja

2. Projekat proračuna

3. Kreiranje forme proračuna

Sadržaj – Obim Proračuna

1. Podešavanja

2. Projekat proračuna

3. Kreiranje forme proračuna

Informacije o kompaniji

Informacije o nazivu kompanije, adresi, logu

Podešavanje valute

Unos vrste poreza, poreske stope, diskontne stope

Uslovi i odredbe

Celokupan projekat, jedinica sistema rashladnog fluida

Prikaz izbora stavki

Cevovod, ekran rashladnog fluida
Proračun(Informacije o kompaniji) Design Simulator



Proračun(Podešavanje valute)

Design Simulator

Podesite valutu koja će biti prikazana na proceni



Proračun(Uslovi i odredbe)

Podešavanje izlazne forme

🔷 Quo	otation		– 🗆 X
File	Settings Hel	p	District : Europe
	Company	information w	Menu
Heade	Terms and	d conditions ial 1 Material 2 Other local purchase items Foot	Jzaberite"Uslovi i odredbe"
	Display ne	ms selection	
	Quote No.	Terms and conditions	
	Revision	Items	Ekran za Uslove i odredbe
		Delivery location	Remarks
	Quote Date	(request)	
	Created by		Koristite jednu od sledećih
	Project Name	Delivery date	podešavanja za formu proračuna
	or	1 month	
	Client Name	Payment term	•Jedinica sistema rashladnog fluida
	Management	September/30/2017	Celokupan projekat
	Delivery locati	Expiry date of quotation	
	Payment term	August/31/2017	*Za detalje pogledajte projekat
	T ujinent term		proračuna
	Delivery date	Quote output form	Outdoor unit
	Expiry date of	Individual refrigerant system	Izlazini format rezultata proračuna
		O Entire refrigerant systems	(Svaki sistem rashladnog fluida ili
			celokupan sistem)

Proračun(Prikaz izbora stavki)

Design Simulator

Ekran za podešavanje stavki proračuna

Quotation					– 🗆 X	
File Settings Help				District : Euro	ope	
Company information Currency settings					Menu	
Heade Terms and conditions						
Display items selection	Display items selection		Izabe	rite "Prikaz	selektovanih stavk	"
Quote No.	Display item selection	Drise list server		Quete eeroon	Show the quotation	
	Item	Price list screet	"		show the quotation	
Revision	Series					
✓ Quote Date	Туре		Ekran	za prikaz s	Stavki	
✓ Created by	Remarks 1					
Project Name	Remarks 2					
Client Name	Description		[Da li želite	da štampate u form	ni
<mark>⊠ Managemer</mark> Uključite	sledeće u proraču	n		proračuna		
^{☑ Delivery loc} • Cev, ras	hladni fluid, korisr	ničke opci	ije	·Iznos pop	ousta, prilagođen to	tal,
Payment term	Discount amount			Iznos por	eza	
Delivery date	Peripheral items included in th	ne quotation V Refrigera	ant	🗸 User	roption	
	Quotation Discount amount	🗹 Adjusted	d total	Amo	ount of the tax	
			0	к	Cancel	

Proračun(Projekat proračuna)

Sadržaj – Obim Proračuna

1. Podešavanja

2. Projekat proračuna

3. Kreiranje forme proračuna

Proračun(Projekat proračuna)

Quotation File Settings Help New Preview	Novi proračun/ažurirano kreiranje proračuna. Prethodni proračun se briše.
Header Individual refrigerant system Material 1 Material 2 Other local purchase items Footer	Zaglavlje
Series Model Type Remarks 1 Remarks 2 De	scription Qty P
	Individualni sistem rashladnog fluida
	Materijal 1
	Materijal 2
	Druge stavke od domaćih dobavljača
	Footer
	Izaberite "Pregled"
Sum total / Total 0 Discount amount	Proverite sadržaj i izbacite proračun
Adjusted total 0	
Total amount 0	

Proračun (Zaglavlje)

♦ Quotation		- 🗆 X
File Settings Help		District : Europe
New	Preview	Menu and Menu
Header Material 1 Mater	rial 2 Other local purchase items Footer	Izaberite "Zaglavlje"
<u> </u>		
🗹 Quote No.	1	Unesite sadržaj koji će
Revision	1	biti prikazan u
🗹 Quote Date	2017/09/26	
Created by	Employee A	Vergn simulator File Preference Tool Help @ Update Download DVF. Mode setting Desting: Simulator New Open
Project Name	Project A	Project Name Management Number User option Detail
✓ Client Name	client B	— Uđite na ekran za detalje projekta.
Management Nur	mber 10	Project Name Project A Management Number 10 Client Name Clent B Building Hotel
Delivery location	(request)	Price guide Telephone Fax e-Mail
Payment term	September/30/2017	Customer Installer Installer Consultant Consultant Construct Installet Construct Installet Construct Installetion Commissionling start Installet Commission
✓ Delivery date	1 month	Note 1
Expiry date of qu	August/31/2017	Your name Your company Your ontail address
Prikažit	e označene stavke n	a proračunu.

Proračun (Individualni sistem rashladnog fluida) Design Simulator

	Quotation File Settings Help New Preview	lza flu	iberite "l ida"	ndividua	alni sis	tem ras	shladnog
	Header redividual refrigerant system Material 1 Material 2 Other local purchase items Footer	Pr di Sv	overite i skontnu vaku jedi	podesit stopu, i nicu	e jedin iznos	ičnu ce popust	enu, a za
	V2 Oddr3 Remarks 1 Remarks 2 Description V2 Otdr3 V2 Otdr4 V2 Otdr4 V2 ABYA24GATH Ceiling V2 ABYA24GATH Ceiling V2 V2 ABYA24GATH Ceiling V2 ABYA24GATH Slim duct(Drain) V2 V2 V2 ABYA24GATH Slim duct(Drain) V2 V2 V2 ABYA24GATH Slim duct(Drain) V2 V2 ABYA24GATH Slim duct(Drain) V2 V2 UTP-BX090A Separation tube V2		6,000 5,000 4,000 3,500 200 150	Carly 1 1 1 1 1 1 1 1 1 1 1 1 1 1 5	(%) 15.00 15.00 15.00 15.00 15.00 0.00 0.00	amount 0 0 0 0 0 300 0 0 0	5,100 4,250 3,400 2,550 20,525 2,000 750
Jn	V2 UTP-BX180A Separation tube V2 UTG-UFYC-W Cassette Grille V2 UTZ-KXGC Insulation kit for Os i uređivanje podataka		150 90 30 90 30	4 8 2 10 1	0.00 0.00 0.00 0.00 0.00	0 0 0 0	600 720 60 900 30
· N nf · O	apomene1, 2 : Proizvoljno podesite korisničk ormaciju pis : Podesite opis jedinice edinična cena: Podesite ceni za svaku jedinic sum total / Total € 166,540 Discount amount € 200		Unos i •Disko diskon •Iznos popust	uređiva ntna sto tnu stop popusta ta	nje poc pa: Po u : Pode	lataka desite site izr	IOS
	Adjusted total € 166,340 Amount of the tax € 13,307 Total amount € 179,647	a					

Proračun (Materijal 1)

🤶 C	uotation					– 🗆 X
File	Settings Help				District :	Europe
New Preview Menu						Menu
Head	er Individual refriger	ant systen Material	Material 2 Other local purch	hase items Footer		Izaberite"Materijal1"
			Demode 4 Demode	Description	01	
Ser	es Model	Туре	Remarks 1 Remarks	s 2 Description	Qty	Price
V	AJY144GALH	Outdoor unit / V				2 10,200
ν	2 AJY144LALBH	Outdoor unit / V			Dres	
ν	ABYA24GATH	Ceiling			Prov	erite manjak i visak
ν	ARXD04GALH	Slim duct(Drain			za k	oličinu i cenu
ν	2 AUXB09GALH	Compact cassette				10,200
ν	2 AUXB14GALH	Compact cassette				28 82,500
ν	2 UTY-RNRY	Wired RC(Touch)				40 8,000
V	2 UTP-AX054A	Separation tube				6 900
ν	2 UTP-AX090A	Separation tube				4 600
ν	2 UTP-AX180A	Separation tube	Drikažite	sve modele podeliene na s	waki cista	em rashladnog
ν	2 UTP-BX090A	Separation tube	FIRAZICE	sve modele podeljene na s		
ν	UTP-BX180A	Separation tube	fluida			
ν	2 UTG-UFYC-W	Cassette Grille				
ν	2 UTY-TERX	External switch	*Kada j	e format proračuna"Svo	eukupni	projekat,"
ν	2 UTZ-KXGC	Insulation kit for	unosito	, ili uradita stavka poda	taka na	ovom
ν	2 UTP-RX01AH	RB unit	unesite	in ureulle slavke poud	lana lia	
ν	2 A111	Used option	ekranu	• • • • • • • • • • • • • • • • • • •		
ν	2 A112	Used option				
ν	2 A113	Used option	*Kada j	e format proračuna"jed	inica sis	stema
	· · ·	·	rachlad	lnog fluida " nodaci so	samo pr	ikozuju
			Tasiliau	inog nulua, podaci se s	samo pi	Ikazuju.
Sur	total / Total	€ 166.540	Discount amount	t € 200	ıb total	€ 163,890
Adj	isted total	€ 166.340				
Am	ount of the tax	€ 13,307	Tax rate	8.00 (%)		
Tot	l amount	€ 179,647	Donue	t od ukupnog iznosa		

	tion										
ile S	ettings Help							District : E	urope		
	New	Preview				Discount rate		Menu			
eader 1	ader Individual refrigerant system Material 1 (aterial 2 Oth Cat purchase items Footer Izaberite "Materijal2							al2"			
eries	Model	Туре	Remarks 1	Remarks 2	Description	Unit price	Qty	Discount rate (%)	Discount amount	F	
	6.35	mm			270.0	250	1	0.00	()	250
	9.52	mm			160.0	150	1	0.00	()	150
	12.70	mm			440.0	200	1	0.00	()	200
	15.88	mm			60.0	100	1	0.00	()	100
	19.05	mm			90.0	400	1	0.00	150		250
	22.22	mm			50.0	50	1	0.00	()	50
	28.58	mm			80.0	300	1	0.00	()	300
	R410A	Refrigerant			45.89	1,500	1	10.00	(,350
	Za cev vredno opis. J urediti	Refrigerant vovod i ra osti unet ledinična	ashladi e u izb a cena	ni fluid, oru mo i količir	45.89 ukupna vrednost dela unosi se u st na se mogu uneti	t za tavku i	lzabe disko popus fluid	rite jed ntnu st sta za c	iničnu opu, i i evovo	cenu, iznos d i ras	hlac
	Za cev vredno opis. J urediti Za cen prome modela	Refrigerant rovod i ra osti unet ledinična italne ko njena. P a.	ashladi e u izbo a cena ontroler romeni	ni fluid, oru mo i količir e, količ te ovo	45.89 ukupna vrednost dela unosi se u se na se mogu uneti tina ne može biti na ekranu za izbo	t za tavku i	lzabe disko popus fluid	rite jed ntnu st sta za c	iničnu opu, i evovo	cenu, iznos d i ras	.sto hlac

Proračun(Druge stavke od domaćih dobavljača) esign Simulator

Quotation	ngs Help New	Previ	ew			Discount	rate	lzabe doba	rite "Dr vljača"	uge sta	vke od (domaćih
Header Indi	vidual refrige	erant system Mate	rial 1 Material 2 Ott	ner local purchase item	S Foote	ion Ur	aitorica	Izabe	erite "Do	odaj red	"	
Jenes	mouer		internation 1	Temans 2	Descript		0	1	0.00 0.00	0		
	Quot File	tation Settings Help	Provid					Unes	ite ili ur	edite st	t <mark>avke p</mark> o	odataka
	Header	Individual refrige	erant system Mater	ial 1 Material 2 ^{Ot}	ther local purchase ite	ems Footer		Discount rate		menu		
	Series	Model Handling fees	Type VR-II	Remarks 1	Remarks 2	Descrip VR-II Heat recovery	otion	Unit price	e Qty 150	Discount rate (%) 1 10.00	Discount amount	Price
					ſ							
			Unesit podata	te ili uro aka	edite sta	avke						
Sum total / Adjusted to Amount of												
TOUS ARIOU								r				
									Unesite stavku	9	Izbrišit stavku	e
	Sum to Adjust	otal / Total ed total	€ 41,57 € 41,57	3 Dis 3	count amount	€	0	L		Sub total	e	135
	Total a	mount	€ 41,57	3						Add a row	De	lete a row

Proračun(Footer)

Vuotation	– 🗆 X
File Settings Help Footer displayed	District : Europe
New Preview	Menu main
Header Individual refrigerant system Material 1 Material 2 Other local purchase item Footer	Izaberite "Footer"
This section the users can add notes onto the Quatation.	
	Unesite sadrzaj koji
	ce biti prikazan u
	Footer-u
· · · · · · · · · · · · · · · · · · ·	
Unosite ili uradite cadržaj koji ća biti navadan u fastar u	
Drozočuno	
Proracuna	

Sadržaj – Obim Proračuna

1. Podešavanja

2. Projekat proračuna

3. Kreiranje forme proračuna

Proračun(Prikaz)



Proračun(Prikaz)



Proračun(Prikaz)

Terms and conditions Items Delivery location [request]	Report Kind © Entire refriger © #1 2 @ 100%	ant systems	Individual refrige	arant system 1/2	00 18 8 14 P	<mark>− Prik</mark> [⊪] količ	azana j ćina za	e ukupna svaki
Delivery date 1 month Payment term September/30/2017 Expiry date of quotation	Prika količi	zana j na sv	e uku ih	ipna	Quote No.	siste fluid	em rash la	nladnog
August/31/2017	Sister	na ras	sniad	nog	Fujitsu General 213-8502 1116, Su	enaga, Takatsu-ku, K	awasaki	
Quote output form	fluida	1			Telephone	044-861-1111		
O Individual refrigerant system					Fax Quote Date	2017/10/10		
Entire refrigerant systems					Quoted by	Employee A		
	AJY144GALH	Outdoor unit / VR-II Heat Recovery space saving combination	Remarks 1	Kemarks 2	Description	2	10.200	
	AJY144LALBH	Outdoor unit / V- III Heat pump space saving combination				2	11,050	
Izaberite opciju ceo	ABYA24GATH ARXD04GALH	Ceiling Slim duct(Drain				4 4	17,000 13,600	
sistem rashladnog	AUXE09GALH	Compact				4	10.200	
fluida	AUXB14GALH	Compact				28	83,300	
ilulua	UTY-RNRY	Wired RC(Touch)				40	8,000	
	UTP-AX054A	Separation tube				6	900	
	UTP-AX090A	Separation tube				4	600	
	UTP-AX180A	Separation tube				8	2,000	
	UTP-BX090A	Separation tube				10	1,500	
	UTC-UEVC-W	Separation tube				8	1,200	
	UTP-RX01AH	RB unit				20	1 800	
	6.35	mm			270.0	1	0	
	9.52	mm			160.0	1	0	
	12.70	mm			440.0	1	0	
	15.88	mm			60.0	1	0	
	19.05	mm			90.0	1	0	
	22.22	mm			50.0	1	0	
	28.58 R410A	Refrigerant			45.89	1	0	
	N + IVA	Nemgerant			Sum total / Total (€)	1	164.230	
					Discount amount (€) Adjusted total (€)		100 164,130	
	Note				Total amount (€)		164,130	

Дизайн Симулатор

Функция Офериране (Съдържание)



Въведение

✤ Design Simulator File Preference Tool Help (Update Download DXF 1	Mode setting		District	— 🗆 🗙
New	Open		9	Design Sin	nulator
Project Name		Management Sumber		User option	Detail
Viif system	Previous models	E Roonta Mum System	Aufit System	Single system	Ŋ
Price quote	(3) Custetor	Detail Duris	n I Design (triat)	1	
1111	TN			Airs	

Функция офериране

(1) Ценова листа (въвеждане на цени и др.)

(2) Продуктов Дизайн

(3) Офериране, Форма на офертата







Съдържание на офертата

1. Настройка

2. Проектна оферта

3. Форма на оферта



Съдържание на офертата

1. Настройка

2. Проектна оферта

3. Форма на оферта

Фирмена информация

Въведете име, адрес, лого

Валута

Въведете валута, данъчна ставка, отстъпка

ЭУсловия

Цялостен проект, хладилна система

□Избор на елементи

Тръбно трасе, хладилен агент

Оферта (Фирмена информация) Design Simulator

Въведе Quotation	те фирмена информация, която да	а се показва
File Settings Comp Curren Hoode Terms	company information	Изберете "Фирмена информация"
Displa	Settings company name	show the Екран с фирмена информация
✓ Revision ✓ Quote Date	zip code 213-8502	
Created by	Address 1116, Suenaga, Takatsu-ku, Kawasaki	*логото ще се оразмери запазвайки пропорциите
✓ Client Nam	Telephone 044-861-1111	Ітрогт Іодо ітаде "Импортирай файл с лого"
Delivery lo Payment t	Fax	Open Cal
✓ Delivery data	No. Contact person	Сказа Избор на лого Downloads Name Date modified Type
☑ Expiry dat	1 ✓ Етроуее А Фирмена информ 2 Етроуее В (име, адрес, телес 3 Етроуее С факс)	ALUAR POH, Computer Local Dick (C.) Recent Places P(J2/2008 6/27 PM Bitmap in P(J2/2008 6/27 PM B
	Име на изготвил	File name: LOGO.bmp Logo File(*,png,*bmp,*,jpeg,*) + Open Cancel

Оферта (Валута)

Изберете валутата, която да се показва



Оферта (Условия)

Изходен файл

🔷 Quotation		– 🗆 X
File Settings He		District : Europe
Company Currency	information w	Menu Weiter
Heade Terms and	d conditions Material 2 Other local purchase items Footer	Изберете "Условия"
Display ne	ms selection	
Quote No.	Terms and conditions	
Revision	Items	Екран Условия
	Delivery leveling	Remarks
Quote Date	(request)	
Created by	liequest	Използвайте една от спедните
Project Name	Delivery date	настройки за формат на Офертата
	1 month	
Client Name	Payment term	•Хладилна система
Management	September/30/2017	• Цялостен проект
Delivery locat	Expiry date of quotation	
Payment term	August/31/2017	Повече детаили в проектна оферта
✓ Delivery date	Quote output form	Outdoor unit
Expiry date of	Individual refrigerant system	ен формат на офертата
	○ Entire refrigerant systems (Инди	видуална или цялостна система)
		OK

Оферта (Избор на елементи)

Design Simulator

Елементи за показване в офертата

庨 Qı	otation					– 🗆 X					
File	Settings Help				District : Europe						
	Company information	w				Menu					
Heade	Terms and conditions										
	Display items selection	Display items selection		"Изб	"Избор на елементи за показване"						
	C Quete No	Display item selection			•						
	Quote no.	Item	Price list scre	en	Quote screen	Show the quotatio	'n				
E	Revision	Series		_							
2	Quote Date	Туре		Екра	н за избор на	елементи					
	Created by	Remarks 1									
5	Project Name	Remarks 2									
5	Client Name	Description			Да се добав	ят ли към оф	рертата:				
5	Мападетен Към офе	ртата да се включ	нат:		•Отстъпка, к	коригирана о	бща сума,				
5	^{☑ Delivery loc} •Тръба, 2	Хл.агент, Потр.оп.	ции		Данък						
5	Payment term	Discount amount									
	Delivery date	Peripheral items included in th	e quotation V Refrige	rant	🗹 User opt	tion					
Ľ		Quotation Discount amount	🗹 Adjuste	ed total	🗹 Amount	of the tax					
					ок	Cancel					

Съдържание на офертата

1. Настройка

2. Проектна оферта

3. Форма на оферта

Оферта (Проектна оферта)

	<mark>–</mark> Нова оферта/Промяна на оферта.						
File Settings Help	Предишната оферта се изтрива.						
New Preview							
Header Individual refrigerant system Material 1 Material 2 Other local purchase items Footer	Горен колонтитул						
Series Model Type Remarks 1 Remarks 2 D	escription Qty P						
	Индивидуална хладилна система						
	Материали 1						
	Материали 2						
	Допълнителни елементи						
	Долен колонтитул						
	Изберете "Преглед"						
Sum total / Total 0 Discount amount	Проверете съдържанието и готовата						
Adjusted total 0	оферта						
Total amount 0							

Оферта (Горен колонтитул)

Quotation		- 🗆 X
e Settings Help		District : Europe
New P	review	Menu Menu
ader Material 1 Material 2 Other I	ocal purchase items Footer	Горен колонтитул
		Logo printed image
✓ Quote No.	1	Въведете
Revision	1	съдържание, което
✓ Quote Date	2017/09/26	да се покаже
Created by	Employee A 🗸	Design Simulator - X File Preference Tool Help © Update Download DNF Mode setting Design Simulator New Open
Project Name	Project A	Project haves Management Number User option Detail
✓ Client Name	client B B	в ведете на етап Проектни детайли
Management Number	10	Project Name Project A Management Number 10 Client Name client B Building Hotel
Delivery location	(request)	Price quote Address Telephone Eav
Payment term	September/30/2017	Customer Installer Consultant Construct Date of installation Commissioning start
Delivery date	1 month	Note
Expiry date of quotation	August/31/2017	Your name Your company Your mail address
Покажи марк	ираните в офертат	a Cancel OK

В

Quotation File Settings Help	"Индивидуална хладилна <mark>хлад</mark> . система"					
Header odividual refrigerant system Material 1 Material 2 Other local purchase items Footer	Въведете цена, процент и сума на отстъпката за всеки елемент					
V2 Otdr1 SV2 Otdr2 V2 Otdr3 V2 Otdr3 V2 Otdr4 Remarks 1 Remarks 2 Description	Unit price Qty Discount rate Discount (%) amount Price					
V2 ABYA24GATH Ceiling	5,000 1 15.00 0 4,250					
Изберете хладилна система за показвано	4,000 1 15,00 0 3,400 IC 3,000 1 15,00 0 2,550 2,500 7 15,00 0 2,550					
V2 UTY-RNRY Wired RC(Touch) V2 UTP-BX090A Separation tube	3,500 7 15.00 300 20,325 200 10 0.00 0 2,000 150 5 0.00 0 750					
V2 UTP-BX180A Separation tube V2 UTG-UFYC-W Cassette Grille	150 4 0.00 0 600 90 8 0.00 0 720					
V2 UTZ-KXGC Insulation kit for	30 2 0.00 0 60 90 10 0.00 0 900 30 1 0.00 0 34					
абележки: Произволна допълнителна информация)писание: Въведете описание	 Въвеждане и промяна на данни Процент отстъпка: въведете процен 					
динична Цена : Задайте цена на всеки артикул	•Сума отстъпка: въведете сума					
Sum total / Total € 166,540 Discount amount € 200 Adjusted total € 166,340 Amount of the tax € 13,307	Sub total € 40,945					

Оферта (Материали 1)

💊 Quot	ation								_		×	
File	Settings Help						District : Eu	rope				
	Nour	Droviou					accupt rate			Monu		
	New	Preview								menu		
Header	Individual refrigera	nt systen Material	1 Material 2	Other local purchase it	ems Footer		Избеј	оете	"Ma ⁻	териа	ал 1'	"
Series	Model	Туре	Remarks 1	Remarks 2	Descri	ption	Qty	Pric	e			
V2	AJY144GALH	Outdoor unit / V					2	2	10,200			
V2	AJY144LALBH	Outdoor unit / V										
V2	ABYA24GATH	Ceiling					Пров	ерете	•			
V2	ARXD04GALH	Slim duct(Drain					колич	честв	ата і	и цен	ите	
V2	AUXB09GALH	Compact cassette							10,200			
V2	AUXB14GALH	Compact cassette					28	}	82,500			
V2	UTY-RNRY	Wired RC(Touch)					40)	8,000			
V2	UTP-AX054A	Separation tube					6	ì	900			
V2	UTP-AX090A	Separation tube					4	L I	600			
V2	UTP-AX180A	Separation tube					8	}	2,000			
V2	UTP-BX090A	Separation tube										
V2	UTP-BX180A	Separation tube		Показва вс	ички модел	и разделен	и по систе	еми				
V2	UTG-UFYC-W	Cassette Grille					_	_				
V2	UTY-TERX	External switch		*Когато ф	ормата е "	Цялостен	проект	́ВЪВ	едет	e		
2	UTZ-KXGC	Insulation kit for		ипи пром	енете ланн	ите на еп	ементит	ена	екра	на		
V2	UTP-RX01AH	RB unit		nin npom	опото даш			U III	onpa			
V2	A111	Used option		* Когато d		"Хпалипы		а" па		то		
V2	A112	Used option		Noraro q		Лладиян		а до				
V2	A113	Used option		са само п	оказани							
			_						_			
Sum to	tal / Total	€ 166.540		Discount amount	€	200 Sul	b total		€ 163,89	90		
Adjuste	ed total	€ 166,340	C									
Amoun	t of the tax	€ 13,307		Tax rate	8.00 (%)							
Total ar	nount	€ 179,647		Отстъпка	от общата	асума						
					огоощате							

💊 Quota	ation										
File S	Settings Help							District : Eu	rope		
	New	Preview				scount rate		Menu			
								Изберет	е "Мат	ериал	2"
Header	Individual refriger	ant system Material	Material 2 Otr	er local purchase i	tems Footer			посерен			_
Series	Model	Туре	Remarks 1	Remarks 2	Description	Unit price	Qty	Discount rate (%)	Discount amount	e	
	6.35	mm			270.0	250		1 0.00	0	250	
	9.52	mm			160.0	150		1 0.00	0	150	
	12.70	mm			440.0	200		1 0.00	0	200	
	19.05	mm			90.0	400		1 0.00	50	250	
	22.22	mm			50.0	50		1 0.00	0	50	
	28.58	mm			80.0	300		1 0.00	0	300	
	R410A	Refrigerant			45.89	1,500		1 10.00	0	1,350	
_											
3	а тръб	а и хла	д.агент	, общо ⁻	го количество		Въвед	дете цен	а, проце	энт и	
B	, Тволо	но при і	43бор н	, 12 моле	оп е посочено в		сума	на отстъ	пката за	а тръб	а
	высде									թ. – ۰	
0	писан	ле. шож	е да се	въвед	е и промени			цилен а	епі		
e	динич	на цена	и коли	чество							
3	а Цент	рални к	онтрој	тери, ко	оличеството не м	оже					
Д	а се пр	омени.	Проме	нете го	в Избор на мод	ел.					
	• •		-								
<										>	
Sum to	tal / Total	€ 166.540	Disc	ount amount	€ 200			Sub total	€ 2,650		
Adjuste	d total	€ 166,340			•						
Amoun	t of the tax	€ 13,307									
Total an	nount	€ 179,647	0	тстъпк	а от общата сума	a					
										:	

Settings Help	Provis				Disc		збере	ге "До	пълнит	елни е	лемент
Individual retrige	rant system Materi	al 1 Material 2 Othe	er local purchase items	Foote	Disc		Избе	рете '	[•] Добави	ред"	
Model	Туре	Remarks 1	Remarks 2	Descripti	ion	Unit price 0 0	1	0.00			
♦ QuotFile	ation Settings Help						Въве	едете	или про	менете	е данни
Header	New Individual refriger	ant system Materia	al 1 Material 2 Ot	her local purchase ite	ems Footer	L	Discount rate		Menu		
Series	Model Handling fees	Type	Remarks 1	Remarks 2	De VR-II Heat recover;	escription	Unit price	e Qty	Discount rate (%)	e Discount amount	Price
al / d to t of f											
							ſ	Добав	вете	Изт	рийте

Vuotation	- 🗆 X
File Settings Help Footer disp	District : Europe
New Preview	Menu menu
Header Individual refrigerant system Material 1 Material 2 Other local purchase item Footer	<mark>—</mark> "Долен колонтитул"
This section the users can add notes onto the Quatation.	
	Въведете съдържание,
	което да се покаже
Въредете или променете съдържание, което д	
покаже в долния колонтитул на офертата	

Съдържание на офертата

1. Настройка

2. Проектна оферта

3. Форма на оферта

Оферта (Изходен файл)


Оферта (Изходен файл)

Design Simulator



Оферта (Изходен файл)

rms and conditions Pro- tems	tView_Form Report Kind Entire refriger 100%	ant systems	Individual refrige	erant system 1/2	0 0 1 5 6 1 6 P	– <mark>общ</mark> ^{••} отде	ото ко Элни с	оличество по истеми не
Pelivery date 1 month	Пока	зано	е обц	ото		МОЖ	<mark>е да с</mark>	е избере
ayment term September/30/2017	колич	честв	о на і	ВСИЧ				
xpiry date of quotation	хпал	ипни	систа		ter Correct			
August/2017	ллад		Cherc		8502 1116, Su	enaga, Takatsu-ku, K	awasaki	
uote output form	Delivery date	1 month	1/2017		Telephone	044-861-1111		
O Individual refrigerant system	Expline of the				Fax Quote Date Quoted by	2017/10/10 Employee A		
Entire refricerant systems	Model	Type	Remarks 1	Remarks 2	Description	Qty	Price	
	AJY144GALH	Outdoor unit / VR-II Heat Recovery space saving				2	10,200	
	AJY144LALBH	Outdoor unit / V- III Heat pump space saving combination				2	11,050	
	ABYA24GATH	Ceiling				4	17,000	
	ARXD04GALH	Slim duct(Drain				4	13,600	
истема	AUXE09GALH	Compact cassette				4	10.200	
	AUXB14GALH	Compact cassette				28	83,300	
	UTY-RNRY	Wired RC(Touch)				40	8,000	
	UTP-AX054A	Separation tube				6	900	
	UTP-AX090A	Separation tube				4	600	
	UTP-AX180A	Separation tube				8	2,000	
	UTP-BX090A	Separation tube				10	1,500	
	UTG-UFYC-W	Cassette Grille				32	2 880	
	UTP-RX01AH	RB unit				20	1,800	
	6.35	mm			270.0	1	0	
	9.52	mm			160.0	1	0	
	12.70	mm			440.0	1	0	
	15.88	(10)			00.0	1	0	
	22.22	mm			50.0	1	0	
	28.58	mm			80.0	1	0	
	R410A	Refrigerant			45.89	1	0	
					Sum total / Total (€) Discount amount (€) Adjusted total (€)		164,230 100 164,130	







報價功能 (Quotation Volume)







P Design Sir File Pref	mulator ference Tool Help	Update Download DXF	Mode setting		- District : Europe
	New	Open	XV	De	sign Simulator
Project N	lame		Management Number	User o	ption Detail
Model Se	slection	- 36- 2		a dana	-
	VillE system	Previous models	B Rooms Multi System	Alufti System	Single system
Price qui	ata		Detail Des	ign.	-
	Price list	Guotetion	Contra	of Design (triat)	
		-			Output
					A

報價功能流程

(1)價目表(投入價格等)

(2)產品設計

(3)報價,報價單輸出





👽 Design Simulator	- 0	1 ×
File Preference Tool Help 🚯 Update Download DXF Mode setting	District : Europe	
Project Name Management 1	Uumber User option Detail	tor 選擇 "報價單"
Model Selection	👽 Quatàtion	*
	File Settings Help	報價視窗
	Header Individual refrigerant system Material 1 Material 2 Other loca	al purchase items Footer
VRF system Previous models 8 Rooms	Quote No. Revision	Logo printed image
	Quote Date 2017/10/02 Created by person A	~
	Client Name Management Number	
1111	Delivery location Payment term	
	Delivery date Expiry date of quotation	







- 1. 設置
- 2. 報價項目
- 3. 製作報價單





內容-報價程度



- 2. 報價項目
- 3. 製作報價單





口公司資訊

輸入公司名稱,地址,公司標誌

口貨幣設置

稅種, 稅率, 折扣率的輸入

□條款和條件

整體項目, 製冷系統機件

□顯示項目選擇

管道, 冷媒顯示

報價(公司資訊)

選機軟體



報價(貨幣設定)



估價單上的貨幣單位



報價(項目和條件)



輸出表單設置

🔶 Qu	otation		– 🗆 X
File	Settings	Help	District : Europe
	Comp	any information	Menu statistics
Heade	Terms	and conditions ial 1 Material 2 Other local purchase items Footer	設定"項目和條件"
	Quote No.	Terms and conditions	
	Revision	Items	1 保 就 和 1 保 1 件 倪 囱
		Delivery location	Remarks
	Quote Dat		
	Created b	Delivery date	報價格式使用以下設置之一。
	Project Na	me 1 month	·製冷系統機器
	Client Nan	Payment term	·總體項目
	Managem	ent September/30/2017	
	Delivery lo	cati Expiry date of quotation	▲ <mark>*有關詳細信息, 請麥閱項目報價</mark>
	Payment t	ern August/31/2017	
	Delivery d	Quote output form	Outdoor unit
	Expiry dat	 Individual refrigerant system 報價 	單的輸出格式(每個製冷系統或所有系統)
		O Entire refrigerant systems	
			OK

報價(顯示項目選擇)



報價顯示項目設定 \times Quotation Settings Help File District : Europe Company information Menu w Currency settings Terms and conditions Heade Display items selection 選擇"顯示項目選擇" Display items selection **Display item selection** 🗸 Quote No. Show the quotation Price list screen Quote screen Item \checkmark Series Revision 顯示項目視窗 Туре Quote Date \checkmark \sim \checkmark Created by Remarks 1 $\overline{}$ $\overline{}$ \checkmark Project Name Remarks 2 🗸 Client Name 是否輸出到報價表格 Description 在報價中包含以下內容 Managemer ·折扣金額. 調整後總額. Delivery loc ·管路, 冷媒, 用戶選項 稅額 Payment term \checkmark Discount amount Delivery date Peripheral items included in the quotation Pipe Refrigerant User option Expiry date of quotation Quotation Amount of the tax Discount amount Adjusted total OK Cancel





內容-報價程度

1. 設置

2. 報價項目

3. 製作報價單

報價(報價項目)



Quotation File Settings Help	新報價/更新報價創建。
New Preview	
Header Individual refrigerant system Material 1 Material 2 Other local purchase items Footer	標題
Series Model Type Remarks 1 Remarks 2 De	escription Qty P
	獨立製冷劑系統
	物料1
	物料2
	其他當地購買物品
	古脚
Sum total / Total 0 Discount amount	檢查內容和輸出估計
Adjusted total 0	
Total amount 0	

報價(標題)



Settings Help		
eemigep		District : Europe
New Previe	ew	Menutation
Material 1 Material 2 Other local	purchase items Footer	
Quote No.	1	輸入要輸出到標題
Revision	1	内容。
Quote Date	2017/09/26	
Created by	Employee A 🗸	Pesign Simulator - X File Preference Tool Help OUpdate Download DXF. Mode setting District : Europe
		New Open Design Sumulator
Project Name	Project A	Project Name User option Detail
Client Name	client B	在項目詳細信息視窗上輸入。
Management Number	10	Project Name Project A
Delivery location	(request)	Price quote Address
		Telephone Fax e-Mait Customer Installer
Payment term	September/30/2017	Consultant Construct Date of installation Commissioning start
Delivery date	1 month	Note
Expiry date of quotation	August/31/2017	Your name
		Your company Your mail address
- 顯示估質山的:巽r	市道日	
微小旧异中则选为		Cancel OK

報價(獨立冷媒系統)

選機軟體

🔶 Qı	uotation				Γ				_ 44		
File	Settings Help	選擇	≝擇⁻獨立冷媒糸欷″								
	New	Preview				Dis	count rate		Menu		
						檢	查	每個單	位的單價	1. 折扣3	率和折扣
Heade	er volividual retrigera	ant system Material	1 Material 2 Oth	er local purchase items	Footer	· 全				<, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
V2	2 Otdr1	~				<u>ر علد</u>	识				
s V2 V2	2 Otdr1 2 Otdr2 2 Otdr3		Remarks 1	Remarks 2	Description		Unit price	Qty	Discount rate (%)	Discount amount	Price
							6,000	1	15.00	0	5,100
	2 ABYA24GATH	Ceiling					5,000	1	15.00	0	4,250
		Slim duct(Drain					4,000	1	15.00	U	3,400
	選擇要顯	自示的冷如	某糸統				3,000	7	15.00	300	2,550
	2 UTY-RNRY	Wired RC(Touch)					200	10	0.00	000	2.000
V2	2 UTP-BX090A	Separation tube					150	5	0.00	0	750
V2	2 UTP-BX180A	Separation tube					150	4	0.00	0	600
V2	2 UTG-UFYC-W	Cassette Grille					90	8	0.00	0	720
V2	2 UTZ-KXGC	Insulation kit for	ľ				30	2	0.00	0	60
	百日龄了千	「「」の言語					90	10	0.00	0	900
义派ろう	貝日開八1	山和田中日					30	1	0.00	0	30
備註1	,2:設置月	用戶任意	補充信」	息			數據項目輸入和編輯				
說明:	設置單位	达說明					·折扣率:	設置折	f扣率		
單價:	設置毎個	間單位的	賈格				·折扣金智	額:設置	折扣金额	額	
Sum	n total / Total	€ 166 540	Disc	ount amount	€ 200				Sub total	€¢	40,945
Adju	isted total	€ 166,340		•							
Amo	ount of the tax	€ 13,307	64								
Tota	lamount	£ 170 647	と思う	?貊折扣							

報價(材料1)



File S	attingo Llalo								- [) X
	euings Heip						District : E	urope		
								Ī		
	New	Preview				Disc	count rate	l	Me	enu
Header [Individual refrigera	nt systen Material	1 Material 2 Ot	her local purchase it	ems Footer			選摆"ホ	オ火1"	,
									ን ግግ ፣	
Series	Model	Туре	Remarks 1	Remarks 2	Description		Qty	Price		
V2	AJY144GALH	Outdoor unit / V						2	10,200	
V2	AJY144LALBH	Outdoor unit / V				+4		Lu v回 毛山を		
V2	ABYA24GATH	Ceiling				忱	里个正	们迥潮的	的數重	【11]頁
V2	ARXD04GALH	Slim duct(Drain						4	13,600	
V2	AUXB09GALH	Compact cassette						4	10,200	
V2	AUXB14GALH	Compact cassette					2	28	32,500	
V2	UTY-RNRY	Wired RC(Touch)					4	10	8,000	
V2	UTP-AX054A	Separation tube						6	900	
V2	UTP-AX090A	Separation tube						4	600	
V2	UTP-AX180A	Separation tube						8	2,000	
V2	UTP-BX090A	Separation tube				н. жи в.			_	
V2	UTP-BX180A	Separation tube	<mark></mark>	俱不分风谷	r個 ^行 保糸 統 的 加	<u>月</u>	5 L			
V2	UTG-UFYC-W	Cassette Grille						- 15 4-		
V2	UTY-TERX	External switch	<mark>*</mark>	富報價格	式為"整體項目"時	F, 在此	じ窗中輸	人或編		
V2	UTZ-KXGC	Insulation kit for		素百日。						
V2	UTP-RX01AH	RB unit	J	м д Ц О						
V2	A111	Used option	¥	世 品 信 友:	于为"合雄玄纳留	位"哇	口题于	數據		
V2	A112	Used option				<u>нт</u> ,	ント部只ノー	安大][X o		
1 VA	A113	Used option						4	120	





🔷 Quot	ation								_	
File	Settings Help							District : Eu	rope	
	New	Preview			Dis	count rate		Menu		
							L		摆"材料	12"
Header	Individual refrigerar	nt system Material	Material 2 Off	ier local purchase ite	ems Footer					
Series	Model	Туре	Remarks 1	Remarks 2	Description	Unit price	Qty	Discount rate (%)	Discount amount	ce
	6.35	mm			270.0	250	1	0.00	0	250
	9.52	mm			160.0	150	1	0.00	0	150
	12.70	mm			440.0	200	1	0.00	0	200
	15.88	mm			60.0	100	1	0.00	0	100
	19.05	mm			90.0	400	1	0.00	50	250
	22.22	mm			50.0 90.0	50	1	0.00	0	50
	20.00 R410A	mm Refrigerant			45.80	300	1	10.00	0	1 250
	IN TO H	I VEILIBELAIN			¥0.05	1,000	I	10.00		1,000
業	<mark>討於管道</mark>	和冷媒,	在選型) 的值的總值被輸入到	描	設置管	道和冷媒	的單價,	折扣率和
צ	□項日屮	。甲凹頂	〔 俗和數	重可以	制入和編輯。		がが知			
業	村於中央	控制器,	數量不	能更改。	在型號選擇視窗上	更				
	以此項日	0								
<										
-							S	ub total	€ 2,650)
Sum to	tal / Total	€ 166,540	Disc	ount amount	€ 200					
Anguste	t of the tax	€ 166,340 € 42 207								
Total an	nount	€ 13,307	彩	金額折	ŧn					
			110							

Quotation	ngs Help							摆"其	他本地	<u>購買商</u> ,		
 1	lew	Previe				Discount rate		menu				
ader Indi	vidual refrigera	nt system Mater	al 1 Material 2 Othe	r local purchase items	Foote	ntion () bit avia	選	擇"添	加一行	."		
enes	Model	išba	Remarks 1	Remains 2	Desci		e 4	1 0.01	0 0	0		
	🔷 Quotat	ion		1			0	1 0.01				
	File S	ettings Help						入或編	甂輯數摄	<u> 家項目</u>		
	Header I	New	ant system Materia	Material 2 Oth	ner local purchase i	tems Footer	Discour	nt rate		Menu		
	Series	Model	Type	Remarks 1	Remarks 2	Description		Unit price	Qty	Discount rate	Discount	Price
		Handling fees	VR-I			VR-II Heat recovery		150	1	10.00	٥	135
			輸入或	編輯數	<mark>豦項目</mark>							
m total / [†] justed to												
iount of I al amour												
								_				
								新	曾項目		刪除工	項目
	Sum tota Adjusted	il / Total I total	€ 41,573 € 41,573	Disc	ount amount	€	D		_	Sub total	•	135





Quotation	- D X
New Preview	District : Europe
Header Individual refrigerant system Material 1 Material 2 Other local purchase item. Footer This section the users can add notes onto the Quatation.	- <mark>選擇"頁碼"</mark>
輸入或編輯要在報價頁碼中陳述的內容	俞入要輸出到頁碼的內容







- 1. 設置
- 2. 報價項目
- 3. 製作報價單







報價(輸出)



s and conditions	Report kind	-	
ns	Entire refrigerant syst		
very location			
ery location		-	
quest			
erv date			Entire refringerant systems Indiadual refringerant system
aanth	2.0.0	175	●
	Project Name	40	┉⑧兆喙ᡑ┉∞ → □=======
ent term	Management Number	100	
tember/30/2017	management runner		
	Delivery location	(reques	
date of quotation	Payment ferm	Senten	
ust/31/2017	Delivery date	1 mont	Project Name Quote No.
	Expiry date of quotation	August	Client Name
output form		1.1	Management Number
and a second barrent			Quotation
ndividual) efrigerant system	Model 1	pe	Delivery location (request) Fujitsu General
	AJY144GALH Outdoo	unit/	Payment term September/30/2017 213-8502 1116, Suenaga, Takatsu-ku, Kawasaki
Rire refrigerant systems	VK-II H Recove	at Vispace	Delivery date 1 month
	saving		Expiry date of quotation August/31/2017 Telephone 044-861-1111
	combin	ation	Quote Date 2017/10/10
	AJY144LALBH Outdoo	unit / V-	Quoted by Employee A
	spaces	aving	Model Type Remarks 1 Remarks 2 Description QTy Price
	combin	ation	Otdri
	ABYA24GATH Ceiling		VR-II Heat
医猫 立 冷 媒 糸 統 👘 👘	ARXD04GALH Slim du	tornal)	Recovery space
	AUXB09GALH Comp	t	saving
	casset		AUXB09GALH Compad
	AUXB14GALH Compa	t	cassette
	casset		ARXD04GALH Slim duct/Drain 1 3,400
	UTY-RNRY Wired	(de	APVA2/CATH Colling
	LITP-AX054A Senar	ion tube	ADTA2404TH Ceiling 1 4,250 AUX914GALH Compat 7 20,925
	UTP-AX090A Separa	iontube	casette
	UTP-AX180A Separa	ion tube	UTY-RNRY Wired 10 2,000
	UTP-BX090A Separa	ion tube	RC(Touch)
	UTP-BX180A Separa	ion tube	UTE-BX00M Separation tube 4 600
	UTG-UFYC-W Cassel	Grille	UTG-UFYC-W Cassete Grille 8 720
	UTP-RX01AH RB unit		UTP-RX01AH RB unit 10 900
	6.35 mm		Total amount of all refrigerant 48 41,095
	9.52 mm		Otdr2
	12.70 mm		AJY144GALH Outdoor unit/ 1 5,100
in the	19.05 mm		Recovery space
	22.22 mm		saving
	28.58 mm		combination
	R410A Refrige	ant	AUADUSCALT COMPAGING 1 2,550
			ARXD04GALH Slim dud(Drain 1 3.400
			pump internal)
			ABYA24GATH Ceiling 1 4,250
			AUXB14GALH Compad 7 20,825
	Note		UTV-RNRY Wired 10 2 000
			RC(Touch) 2,000
			UTP-BX180A Separation tube 4 600
			UTP-8X090A Separation tube 5 750
			UTG-UFYC-W Cassette Grille 8 720





Terms and conditions Items Delivery location Irequest)	 Report Kind Entrice refrige £4: According According According Control According	erant systems	Individual refri	gerant system 1/2	00 18 8 \$	─ <mark>─不能</mark> [™] 的總	選擇每個冷媒 量	<mark>某系統</mark>
Delivery date 1 month Payment term September/30/2017		所有冷	媒系網	充的	Quote No.			
Expiry date of quotation August/31/2017	Delivery location Payment term	on (request) Septemb	er/30/2017	Guotan	Fujitsu General 213-8502 1116, Su	enaga, Takatsu-ku, H	Cawasaki	
Quote output form	Delivery date	1 month	10047		Telephone	044-961-1111		
O Individual refrigerant system	Expline of t	luoration engages	12017		Fax Quote Date Quoted by	2017/10/10 Employee A		
Entire refriderant systems	Model	Type	Remarks 1	Remarks 2	Description	Qty	Price	
	AJY144GALH	Outdoor unit / VR-II Heat Recovery space saving combination				2	10.200	
	AJY144LALBH	Outdoor unit / V- III Heat pump space saving combination				2	11,050	
濯埋敕佃 ~ / 世 么 幼	ABYA24GATH	Ceiling				4	17,000	
因并正间门殊术机	ARXD04GALH	Slim duct(Drain pump internal)				4	13,600	
	AUXE09GALH	Compact cassette				4	10,200	
	AUXB14GALH	Compact cassette				28	83,300	
	UTY-RNRY	Wired RC(Touch)				40	8,000	
	UTP-AX054A	Separation tube				6	900	
	UTP-AX090A	Separation tube				4	600	
	UTP-AX180A	Separation tube				8	2,000	
	UTP-BX090A	Separation tube				10	1,500	
	UTP-BX180A	Separation tube				8	2,880	
	UTP.PY01AL	RB unit				32	2,000	
	6.35	mm			270.0	1	0	
	9.52	mm			160.0	1	0	
	12.70	mm			440.0	1	0	
	15.88	mm			60.0	1	0	
	19.05	mm			90.0	1	0	
	22.22	mm			50.0	1	0	
	28.58	mm			80.0	1	0	
	R410A	Reingerant			40.89 Sum total / Total /6 1	1	164.230	
					Discount amount (€)		100	
					Adjusted total (€)		164,130	
	Note				Total amount (€)		164,130	